

# CORPORATE AND COMMERCIAL LAW

2011



**STBB**

SMITH TABATA  
BUCHANAN BOYES

## OUR SERVICE

STBB | SMITH TABATA BUCHANAN BOYES is a firm of business-minded lawyers which was established in 1900. At present the firm consists of approximately 50 professionals practising from 7 offices throughout South Africa.

By understanding our clients' needs and objectives, we strive to deliver cost-effective legal solutions to their business and personal matters. A vital aspect of the professional service we provide, is a commitment to developing close working relationships with our clients. This commitment enables us to consistently succeed on their behalf.



Our Corporate and Commercial team provides proactive and commercially focused advice to a diverse range of clients, ranging from start-up businesses to listed companies and institutions. With our expertise and commercial awareness, we specialise in advising on commercial negotiations and transactions spanning a wide range of sectors.

We recognise the need to project-manage transactions and, whenever there is a deadline to meet, we provide the drive and resources to ensure it is achieved. We assist our clients in realising their objectives by adding value in the most practical and cost-effective way and, above all, by our commitment to the success of the deal.

## WHAT DOES OUR EXPERTISE INCLUDE?

### ■ Banking and Finance

Our areas of expertise include:

- Commercial Lending.
- Corporate Finance.
- Mezzanine Lending.
- Property-based Lending.
- Structured Finance.

### ■ Business Law

We have extensive expertise in all aspects of business law, including:

- Association, Shareholders, Joint Venture and Partnership Agreements.

- Companies, Close Corporations, Partnerships, Joint Ventures, Trusts and other forms of business associations and strategic alliances.
- Responsibilities and Fiduciary Duties of Directors of Private and Public Companies and other Corporate Governance matters.
- Non-Profit Organisations.

### ■ **Commercial Property**

We provide investors, developers, owners, landlords and tenants with high quality, commercially sound advice.

Our expertise covers every aspect of the property market and includes:

- Acquisition and Disposals.
- Commercial and Residential Property Developments.
- Construction and Engineering Contracts.
- Fractional Ownership.
- Leases.
- Project Management.
- Property Finance.
- Retirement Schemes.
- Sectional Title Schemes.
- Share Block Schemes.
- Syndicated Property Transactions.



## ■ Franchising and Licensing

- We offer practical advice on all aspects of franchised and licensed businesses including:
- Business Structures.
- Intellectual Property protection.

## ■ Legal Due Diligence

- No due diligence investigation is too small or too large and we provide expertise which gives our clients a better understanding of their specific transaction, particularly with regard to potential liability and risk. Through our involvement, our client is able to reduce the risk of the transaction and avoid significant losses after closing.

## ■ Mergers and Acquisitions

- Our priority is to provide solutions to a wide variety of clients, ranging from start-up businesses to international institutions in the following transactions.
- Asset Purchase and Sale.
- Joint Venture Agreements.
- Management Buy-Outs.
- Sale and purchase of Businesses.
- Share sales and purchases.

- **Other Areas of Expertise**
  - General Commercial Terms and Contracts.
  - Distribution Agreements.
  - Information Technology.
  - Intellectual Property.
  - Manufacturing and Supply Agreements.
  - Non-disclosure Agreements.
  - Private Equity.
  - Public and Private Partnerships.
  - Sale Buy-Backs.



## CONTACT US

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